



## Memorandum of Discussion

### ACBL Unit 174 Board of Directors Meeting

February 7, 2011

### Houston Bridge Studio

#### Call to order

The meeting was called to order at 7:00 pm. Present were Paul Cuneo-President, Bob Dowlen-Vice-President, Beverley Cheatham, Chuck Ensor, Karen Nimmons and Joyce Ryan.

Also present for part of the meeting were Jim Woodward – Treasurer and Bert Onstott – District 16 Representative.

#### Minutes of Previous Board meeting

Secretary

The minutes of the January 3, 2011 meeting were approved by poll.

#### Treasurer's Report

Jim

#### Month Financials

Jim Woodward submitted the final December 31 2010 Financials showing a net loss of \$3,104 for the 2010 year. Also the February 6, 2011 financial statements were distributed. Jim noted that a fund transfer was made between an Amegy CD to the checking account in the amount of \$15,497.38. The 2011 Regional report still has expenditures outstanding. Documentation for holiday parties reimbursement from two clubs were not submitted at the designated time and a discussion was held by the Board as to whether or not to allow the reimbursements.

**Motion: To allow the reimbursement of holiday party costs submitted after the deadline.**

The motion was seconded and approved.

**Motion: To approve the December 31, 2010 year end and February 6, 2011 Financial Statements as presented.**

The motion was seconded and approved.

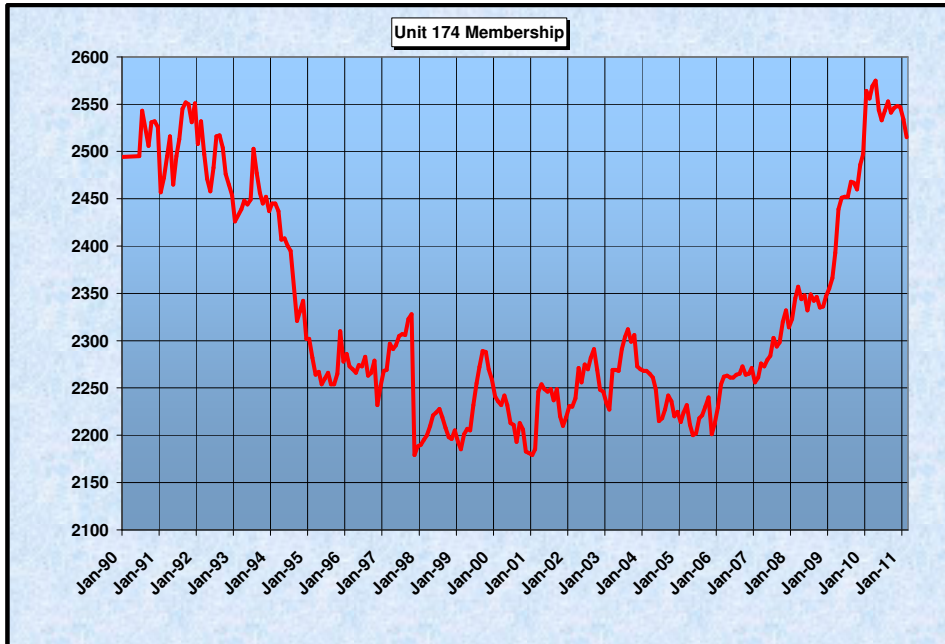
#### Bert Onstott Report to the Board

Bert

##### *Membership*

Membership has been dropping for four months now. We are down 60 from our recent high of 2,575 in April 2010. Current membership is 2,515, which is down 29 from January 1<sup>st</sup>.





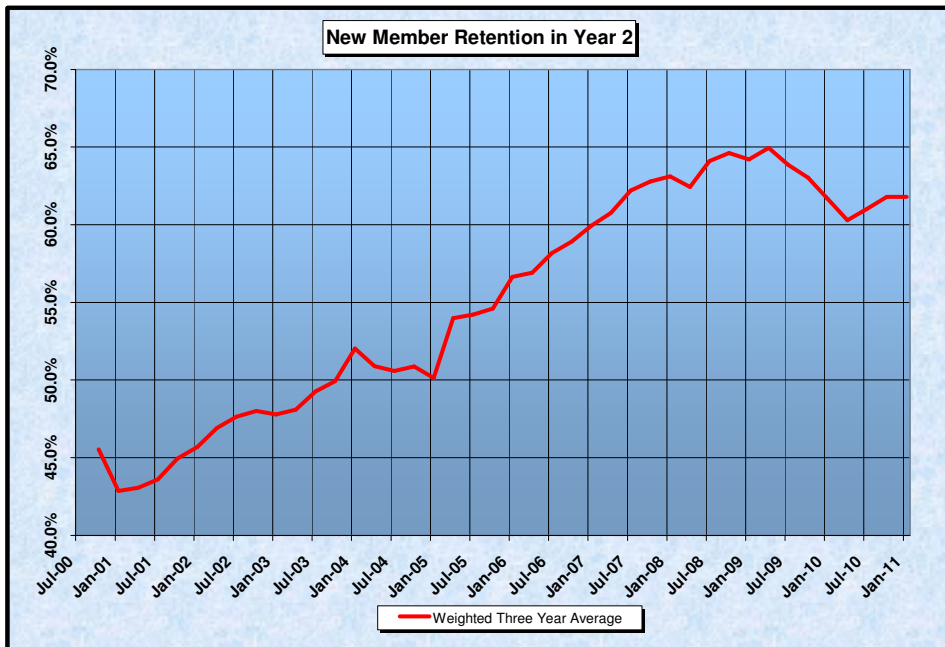
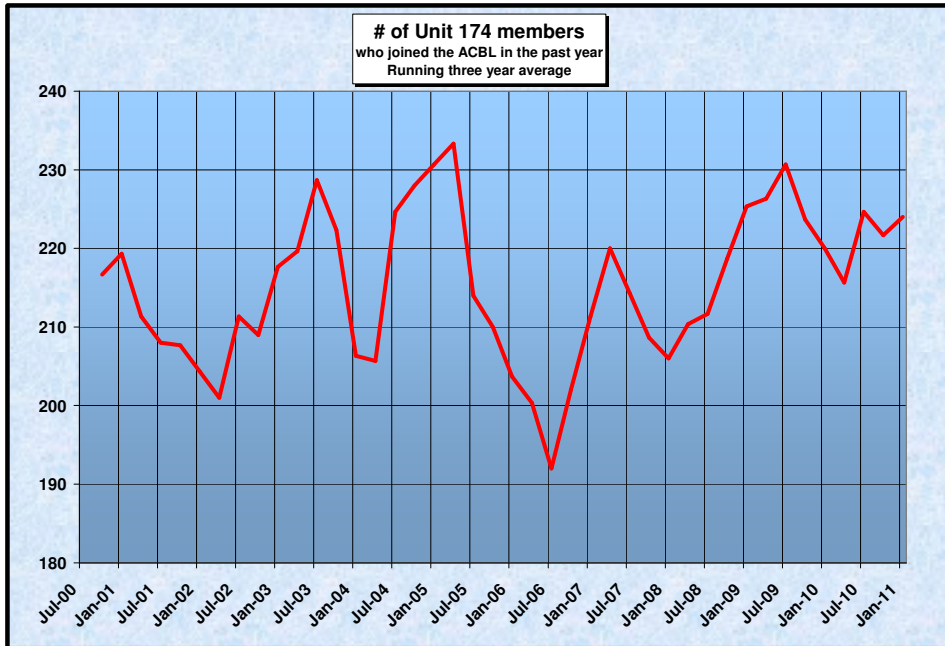
Unless this reverses, we'll be putting in jeopardy total district membership staying above 9,000 (it dropped to 8,895 in February), which would cost the district the extra regional it gets for staying above 9,000.

We had 15 new members.

There appears to be no significant change in either the number of new members, which has been averaging about 200/year, so 15 is about on par, or retention, which is staying about steady at around 60% of new members.

Just to restate the obvious: if the number of and retention of new members doesn't improve, we won't grow, since we can't do anything about people moving away or passing away. To me that means we have to be nice at the table to improve retention and keep sponsoring social bridge events to attract new players.





*Unit web site*

The site is attracting a lot of visitors (over 3100 in January). A lot of that is no doubt due to the Regional.

*District 16*

New District Officers were elected during the Saturday meeting during the regional.

- President: Dewitt Hudson
- 1<sup>st</sup> Vice President: Bert Onstott



- 2<sup>nd</sup> Vice President: Jo Smith (Abilene)
- Executive Treasurer: Lew Levy
- Executive Secretary: Bob Butterfield

The District Board voted \$1,000 to subsidize the winning GNT teams in all flights. The District Board voted \$1,500 in support of Education, to be spent as the Education chair sees fit.

*On-line Partnership Desk*

Total number of registrants:	565
Number of registrants who registered in the past month:	64
Number of requests submitted in the past month	
that have 'open' status:	42
that have 'filled using this system' status:	14
that have 'cancelled by user' status:	57
that have 'request expired' status:	35
that have 'request filled outside this system' status:	13
Total:	161
Number of open requests for events in the past:	248

**Old Business**

**Education Report** **Joyce**

*Book Sales:*

**January:** Betsy Dubose 8 books, Barbara Peck 3 books, Dave Glandorf 32 books and Barbara Phillips 34 books.

*Novice Newsletter:*

The last novice newsletter was sent as an attachment along with 2 other attachments. Bert did not get a chance to send it out as a separate email. Joyce proposes to discontinue sending it as of February or March.

**2011 Regional** **Paul**

The board discussed "What went well" and "Opportunities for Improvement" at the Lone Star Regional. Of note was that the Hospitality after the 3pm session was not well attended. Several options were discussed to consider next year. The new playing schedule was discussed and the Board will consult with Bert Onstott in an effort to organize an on-line Poll to determine the basic schedule preference and have the results prior to the April Sectional. Currently the Regional posted a \$10,223 profit however there are some outstanding bills.

**Election Sectional** **Paul**

Nothing new was reported

**GNT** **Beverley**

Everything is ready for the GNT on February 13<sup>th</sup> at the Houston Bridge Studio.

**Supplies** **Chuck**

Chuck reported that 20 new card tables were purchased along with Guide cards. Bridge supplies and forms were purchased to furnish the Regional and Election Sectional. The Studio, BCOH and Clear Lake have a supply of directories and binders.



**Awards****Karen**

Karen reported that there are 19 pre-paid Plaques remaining.

**Clear Lake Sites****Chuck/Bob**

Continued contacts will be made in March with the South Shore Harbour Hotel as potential Sectional site during the year of 2012.

**Stac****Chuck**

Chuck reported that 19 clubs participated in STAC with 52 sessions and 776 tables in play. This compares with 743 tables in 2010 and 715.5 tables in 2009 during the month of January.

**Bryan/College Station****Bob**

Bob reported that the flyer is being prepared and contacts for food procurement are being made.

**New Business****Social Bridge****Beverley**

Beverley reported that Terry Currie from Houston Bridge Studio is planning to hold a Social Bridge event probably in September.

**Motion was made to support Houston Bridge Studio event up to \$500.**

The motion was seconded and approved.

**Marriott Contract Extensions****Paul**

Paul reported the contact with Marriott was extended for one more year to 2016 with the same conditions as the 2015 contract.

**August Co-Chairs****Paul**

Paul announced that Kathy Hughes and Robert Reichel will be co-chairs for the August Tournament.

**Executive Session**

The Board was in Executive Session for 10 minutes.

**Future Meeting dates**

The next board meeting will be March 7<sup>th</sup>.

**Adjourn**

**Motion: That the meeting be adjourned.**



The motion was seconded and approved at 8:30 pm.

Respectfully submitted

Beverley Cheatham

Secretary

